

Incentives

Telling a company about your community's available incentives isn't about making offers. It's about putting forth what incentives COULD be available to the company and explaining what those incentives generally encompass.

Everyone has incentives so it's important to highlight key elements that might make your incentives stand out. If there's not something that distinguishes the available incentives, a location can become forgettable.

Some Incentive suggestions:

LOCAL INCENTIVES

- Property Tax Abatements
- Local Sales Tax Refunds
- Tax Credits
- Workforce Development/Training Programs
- Grant Programs
- Loan Programs

STATE INCENTIVES

- Sales Tax Refund (10-45B)
- Workforce Development Training
- Loan Programs

FEDERAL INCENTIVES

- Work Opportunity Tax Credit
- TIF's

A note about State Incentives: when an RFI comes to you from the GOED we will handle providing state incentive information so you don't need to repeat that information.